

Mutual Funds Disclosure:

As per SEBI circular: SEBI/IMD/CIR No. 4/ 168230/09, following are the details of the comparative commission earned by **Ganesh Shanbhag** from various fund-houses, whose products are being distributed:

Fund Schemes	Upfront Brokerage/Upfront Commission	Trail year 1	Trail year 2 onwards
Equity and Balanced	0% to 1.25%	0% to 1%	0% to 1%
Index	0% to 1%	0% to 0.75%	0% to 0.50%
ELSS	0% to 3.5%	0% to 0.75%	0% to 0.75%
Asset Allocation	0% to 1.5%	0% to 0.75%	0% to 0.50%
Arbitrage Funds	0% to 0.80%	0% to 0.80%	0% to 0.50%
Monthly Income Plans	0% to 1.25%	0% to 1%	0% to 0.60%
Gilt	0% to 1%	0% to 1%	0.10% to 0.60%
Income	0% to 1.25%	0% to 1.25%	0.05% to 1%
Short Term	0% to 0.40%	0% to 0.60%	0.1% to 0.5%
Liquid & Floating Rate	0% to 0.05%	0% to 0.55%	0% to 0.40%

We could also get reimbursements towards promotion and marketing related activities conducted by us on behalf of AMCs. These reimbursements are event based and the same may or may not be received from AMCs in a particular period. Further, since such activities may be carried out at AMC level, reimbursement amount received cannot be attributed to any specific scheme being offered by such AMC. Details of Scheme level commission on Mutual funds are available with the Relationship Managers and would be produced on demand.

This is on a best effort basis and rates are updated as and when actual rates are received from AMCs
Note: With effect from 1st November 2011, Ganesh Shanbhag has "Opt Out" for transaction charge as per the SEBI circular no. Cir/ IMD/ DF/13/ 2011 dated August 22, 2011.